

Delivering SAP Localisation in Rio de Janeiro, Brasil, for a Global Energy Market Leader

Business drivers

This case study will be of interest to large global organisations with diverse global operations that need to quickly and effectively adapt key financial systems to suit local market forces particularly as a result of complex changes in the local fiscal, legal and regulatory environment.

Client

Our project sponsors were the Group Head of IT Delivery (London), the Head of Financial Business Systems (London) and the VP Finance S.America (Rio de Janeiro), of a global energy market leader with operations in more than 25 countries.



Client situation

Our client had a number of time-critical, and complex changes to make to its' global SAP ERP instance to meet IFRS and local Brazilian legal licence to operate requirements. These included: local reporting currency change and tax reporting implementation; automation of both Electronic Invoices for Brazil (Nota Fiscal) and tax calculations to comply with Brazilian Fiscal rules; activation of the SAP SD module to improve commercial processes (Sales Order and Billing); and, reorganisation of the local and Group chart of accounts.



Key challenges for our client included:

- How to form a winning, international, team and motivate it to deliver despite its' fragmented physical location in Brasil, the UK and India (3rd party deliver partners)?
- How to manage the client's selected systems integration partner within the constraints of two multi-million pound fixed price contracts (UK and Brasil)?
- How to deploy the local solution in extremely tight timescales driven by our client's immovable SAP release windows and its financial year end?

What we provided

We provided a Senior Programme Manager based in Rio de Janeiro to lead the project from contract negotiation with the client's systems integration company to technical and business 'go live'.

Project outcome

The programme was successfully delivered on time and within budget, enabling the VP Finance, S.America, to meet the Group's fiscal and legal obligations on time.