

Managing the Implementation of a Global Forecasting and Planning System for a Global Energy Market Leader

Business drivers

This case study will be of particular interest to large global organisations with diverse operations across the world that need to accurately and effectively aggregate bottom up financial planning and forecasting data into a single version of the truth to inform corporate strategy and investor communications.

Client

Our project sponsors were the Group IT Regional CIO for Enterprise Technologies and the Group Head Financial Forecasting & Planning of a global energy market leader with operations in more than 25 countries over five continents.



Client situation

Our client had decided to replace the existing legacy solution with SAP Business Planning and Consolidation (BPC) 7.5 for NetWeaver. The BPC application was to be delivered as an integrated planning tool extending its functionality further than the legacy system to include HR, Treasury, Projects and Acquisitions departments. After two unsuccessful delivery attempts our client retained the services of SAP (UK) as its' systems integration partner to implement BPC SAP BPC and integrate it to the



client's existing SAP estate. However, challenges for the client included:

- How to form a strong integrated, winning team and motivate them to deliver despite prior project failures?
- How to manage SAP's bespoke delivery within the constraints of a multi-million pound fixed price contract?
- How to deploy the global solution in extremely tight timescales driven by our client's immovable corporate forecasting & planning cycles?

What we provided

We provided a senior Programme Manager to manage this core business process technology replacement programme from the point of contract negotiation with SAP right through to 'go live'.

Project outcome

The programme was successfully delivered on time and within budget, enabling the Group Head, Financial Forecasting & Planning to deliver the first group forecast on BPC. The solution went live to over 450 finance planning and cost centre managers located in 25 countries.