

Managing the Implementation of a Global Forecasting and Planning System for a World Leader in the Global Energy Market

Business drivers

This case study will be of particular interest to large global organisations with operations across the world that need to, as accurately and effectively as possible, consolidate bottom up financial planning and forecasting data into a single version of the truth to inform corporate strategy and investor communications.

Client

Our project sponsors were the Group IT Regional CIO for Enterprise Technologies and the Group Financial Planning Manager.

Client situation

The existing legacy solution was to be replaced with SAP Business Planning and Consolidation (BPC) 7.5 for NetWeaver. The vision was to deliver BPC 7.5 as an integrated planning tool extending its functionality further than the legacy system to include HR, Treasury, Projects and Acquisitions departments. After



two unsuccessful attempts to implement the solution the client retained the services of SAP (UK) to lead the development of SAP BPC and integration with the client's existing SAP estate.

However, challenges for the client included:

- How to forming a strong integrated, winning team and motivate them to deliver despite prior project failures
- Managing SAP's bespoke delivery within the constraints of a multi-million pound fixed price contract
- Deploy the global solution in extremely tight timescales due to immovable corporate forecasting & planning cycles



What we provided

We provided a senior Programme Manager to manage this business critical technology replacement programme.

Project outcome

The programme was delivered to enable the first forecast to be completed on BPC within budget constraints and to the required levels of financial data integrity.